

# TJH Designs Group, Inc. Staffing Plan (Base Salary)

Last updated:

4/25/2012

Personnel	Annual Rate	Year 1	Year 2	Year 3	Year 4	Year 5	Total
President	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Administrative	\$25,000	\$25,000	\$50,000	\$50,000	\$50,000	\$50,000	\$225,000
Outside Sales	\$27,000	\$54,000	\$54,000	\$81,000	\$108,000	\$108,000	\$405,000
Financial Analyst	\$28,000	\$28,000	\$28,000	\$28,000	\$28,000	\$28,000	\$140,000
Inside Sales	\$25,000	\$50,000	\$100,000	\$100,000	\$150,000	\$150,000	\$550,000
Inside Sales International		\$0	\$0	\$28,000	\$56,000	\$56,000	\$140,000
Office Manager	\$27,000	\$0	\$27,000	\$27,000	\$27,000	\$27,000	\$108,000
Outside Sales International		\$0	\$0	\$30,000	\$30,000	\$90,000	\$150,000
Outside Sales Manager I	\$32,000	\$0	\$0	\$32,000	\$32,000	\$32,000	\$96,000
Inside Sales Manager I	\$30,000	\$0	\$0	\$30,000	\$30,000	\$30,000	\$90,000
Shipping/Receiving/Logistics/Scheduling	\$28,000	\$28,000	\$28,000	\$28,000	\$56,000	\$112,000	\$252,000
Stock Clerk/Order Filler/Inventory Control	\$28,000	\$28,000	\$28,000	\$56,000	\$56,000	\$112,000	\$280,000
Driver	\$25,000	\$0	\$25,000	\$25,000	\$25,000	\$50,000	\$125,000
Traffic Clerk	\$25,000	\$0	\$25,000	\$25,000	\$25,000	\$75,000	\$150,000
Shipping/Logistics Supervisor	\$31,000	\$0	\$31,000	\$31,000	\$31,000	\$62,000	\$155,000
Manufacturing/Product Build	\$28,000	\$0	\$56,000	\$56,000	\$56,000	\$56,000	\$224,000
Assembler I	\$26,000	\$0	\$52,000	\$52,000	\$52,000	\$130,000	\$286,000
Quality Control I	\$27,000	\$27,000	\$54,000	\$54,000	\$54,000	\$81,000	\$270,000
Dispatcher	\$28,000	\$0	\$28,000	\$28,000	\$28,000	\$56,000	\$168,000
Additional Personnel & Title (TBD) (10 - 18)							
Seasonal/Temporary* (TBD)							
<b>Total Compensation</b>		<b>\$240,000</b>	<b>\$586,000</b>	<b>\$761,000</b>	<b>\$922,000</b>	<b>\$1,305,000</b>	<b>\$3,814,000</b>

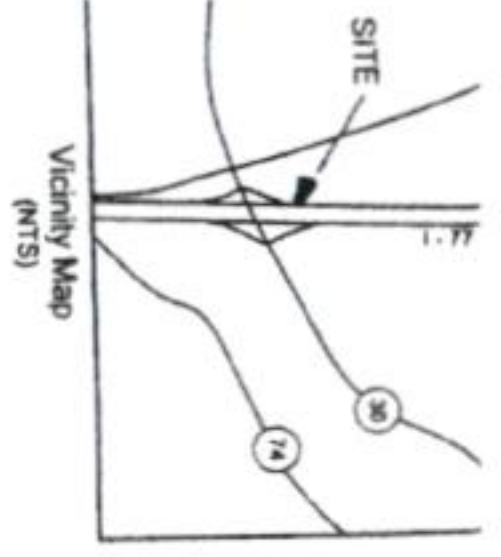
Staffing will increase as sales volume increases.  
 Staffing should be tied to staffing budget.  
 \*Seasonal/Temporary Compensated at prevailing rate  
 Staffing Level Projected Up to 100



**EXHIBIT B**

**SITE**

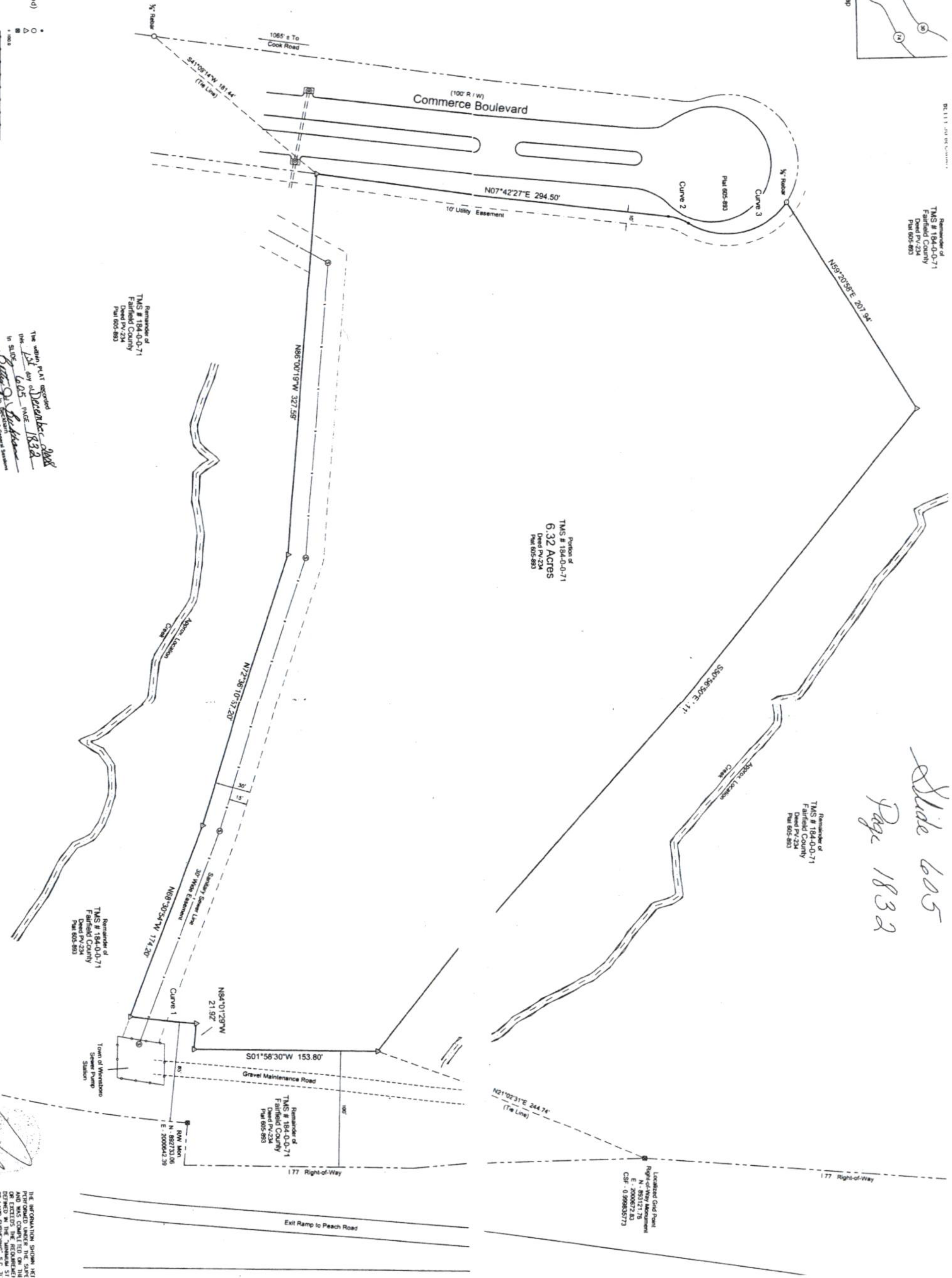
**See Attached.**



Geodetic NAD 83

Remainder of  
TMS # 184-0-0-71  
Fairfield County  
Deed PV-234  
Plat 605-893

*Slide 605  
Page 1832*



Legend

- Adjoined Point
- Right Corner (Found)
- △ Right Corner (Set)
- Monument
- Elevation
- Main Hole
- Contour

The within Plat recorded  
the 21<sup>st</sup> day of December 2008  
in SLD# 605 NAE 1832  
in SLD# 605 NAE 1832  
at 10:00 AM  
Clerk of Superior Court, S.C.E.I.

THE INFORMATION SHOWN ON THIS PLAT WAS OBTAINED FROM THE SURVEY AND FIELD WORK COMPLETED ON THE DATE OF RECORDATION. THE REQUIREMENT OF LAND SURVEYING, S.C.E.I. IS TO PROVIDE ACCURATE INFORMATION AND ENCOURAGEMENTS ON THE PART OF THE SURVEYOR.



**EXHIBIT C**  
**DECLARATION**

**See Attached.**